



Phone: 07 3807 5505  
Facsimile: 07 3807 5905  
Email: [info@interre.com.au](mailto:info@interre.com.au)  
Website: [www.interre.com.au](http://www.interre.com.au)

## FINANCIAL SERVICES GUIDE

### InterRe Insurance Brokers Pty Ltd

AFSL No.: 255 238  
ABN: 28 098 195 414  
ACN: 098 195 414

### Offices

3/ 8 Christensen Road STAPYLTON Qld 4207  
PO Box 1478  
BEENLEIGH Qld 4207  
Tel: 07 3807 5505  
Fax: 07 3807 5905  
Email: [info@interre.com.au](mailto:info@interre.com.au)

This Financial Services Guide contains information about our company profile, services and charges, your rights as a client and other things you need to know in relation to insurance matters including how any complaints you may have will be dealt with.

We trust it will assist you in deciding whether to use our services.

If you ask us to act as your general insurance broker, we will do so on the terms set out in this Guide. Unless you tell us otherwise in writing, we assume that you agree with these terms. If there is any change to these terms, we will also provide you with a Letter of Engagement which, together with this Guide, will record the basis of our relationship.

You might also receive some other documents after or at the time we advise you about your insurance needs including:

- Statements of Advice: These will be summaries of our advice and the basis on which it was provided;
- Product Disclosure Statements: These will contain information about the products we recommend to you; and
- Confirmation Notices: These will confirm the details of transactions we have arranged on your behalf.

If you need more information or have any questions, please feel free to contact us.

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## ABOUT US

InterRe Insurance Brokers Pty Ltd (InterRe) holds Australian Financial Services Licence No 255238 under the Corporations Act 2001 to provide general insurance broking services.

## OUR SERVICES

InterRe was established in November 2001 due to the increasing demand for superior solutions to complex insurance needs. Our goal is to provide reliable insurance coverage and practical risk management tactics to help protect your assets in a rapidly changing insurance environment. To this end, our offices in Queensland supply clients with the technical knowledge, international networks, industry experience and personal service to ensure delivery of detailed and practical insurance solutions and services.

The range of services we offer to assist you in protecting your assets include:

- Reviewing and advising on your insurance needs
- Arranging and renewing insurance contracts on your behalf
- Arranging premium funding, if required
- Assisting with insurance claims

We can advise about and arrange the following insurances on your behalf:

- Home & Contents Insurance
- Motor Vehicle Insurance: Private, Commercial and Heavy Equipment
- Business Insurance
- Fine Art and Collectables
- Industrial Special Risks Insurance
- Management Liability
- Employments Practices Liability
- Liability Insurance
- Directors & Officers Liability
- Professional Indemnity
- Prospectus Liability
- Legal Expenses
- Tax Audit
- Motor Dealers Yard Insurance
- Hail Insurance
- Personal & Group Accident Insurance
- Contract Works
- Marine Insurance – Transit, Hull Cargo
- Aviation
- Cyber Liability
- Trade Credit Insurance
- Political Risks Insurance
- Residual Value Insurance
- Financial Guarantees
- Insurance Bonds
- Scheme Establishment
- Reinsurance

To enable us to provide advice which is appropriate to your circumstances, we will need you to provide us with complete information about the risk(s) to be insured, your situation and your needs and objectives. You should also tell us about any relevant changes as they occur.

If you are unable or choose not to provide some information to us, we will be unable to comprehensively review your circumstances. As this may limit our ability to make appropriate recommendations, you will need to assess the appropriateness of our advice to your needs before acting on it.

## IMPORTANT RELATIONSHIPS

InterRe is an independently owned insurance advisory firm.

## HOW WE WILL LOOK AFTER YOUR INSURANCE NEEDS

You can provide us with instructions in person, by telephone, email or in writing.

### New Business

Contact us as soon as possible if you need cover for a risk or property that is not insured. If you need immediate cover, we can usually obtain an interim contract of insurance (which is generally valid for a month or less). To arrange this, we will need details of the property or risk and all other information which you need to disclose to the insurer.

We will then send you a proposal for completion. You will need to complete and sign this and return it to us as soon as possible and before the interim cover expires.

We will send the original insurance contract documents as soon as they are issued correctly by your insurer. As these are legal documents, you should keep them in a safe place.

## **Renewals**

We will give you at least 14 days notice of expiry of any insurance contract which we arranged or last renewed for you.

At that time we will send you an offer to renew the insurance contract and invoice you for the cost of renewal. If you want to change the details of the cover, contact us as soon as you receive the renewal offer. If you wish us to renew the contract on your behalf, you must provide us with written instructions to do so and/or pay the premium and other charges before the date shown on the invoice.

In some circumstances we may be able to arrange for the insurer to cover you temporarily before payment is received, but we cannot guarantee this.

We will notify you when renewal has been effected.

If you arranged or renewed insurance directly with an insurer or through another broker, we will not be responsible for notifying you of expiry or arranging renewal unless you ask us to do so.

## **Variations**

You should carefully monitor and review that your insurance contract is adequate to cover your assets or business activities.

If you want to vary any cover, eg by increasing the sum insured or adding other property, please provide us with details of the changes you require and any other information you need to disclose to the insurer.

We will arrange the variation with the insurer and provide you with written confirmation.

## **Claims**

We will receive your claims notifications, assist and advise you regarding the scope of cover and pass the information to the insurer.

If a loss adjuster is appointed we shall, with your permission, pass on your contact details and co-ordinate meetings. In the case of a major loss, we can attend the initial meeting with the loss adjuster if you wish us to.

We will promptly forward to you all claims documentation, insurance company settlement cheques and other information.

If any claims are outstanding when you terminate our appointment as your insurance broker, we will:

- Negotiate settlement on your behalf, subject to a claim service fee of \$ 200 per hour (plus GST), with a minimum deposit of \$1,000 (plus GST); or
- Provide details of the claim(s) to your new insurance broker so that they may continue to negotiate settlement on your behalf.

## **Claims where we are not your broker**

In the event we are approached to manage your claims on your behalf and we were not the broker at the time, ie you wish us to manage your claims, negotiate settlements and whatever else may be required in settlement and finalising the claim.

- A claim service fee of \$ 450 per hour (plus GST), with a minimum deposit of \$1,500 (plus GST);

## **FEEES FOR OUR SERVICES**

You are entitled to know how and what we will charge for our services and what other benefits we receive.

### **Our Remuneration**

- We may be paid commission by the relevant insurers when we arrange insurances on your behalf. As a general rule, the insurer will pay us an amount based on a percentage of the premium. If we accept a commission, we may also charge you an arrangement fee.
- In cases where we do not get paid a commission we will charge you an arrangement fee.
- Alternatively, we may rebate all commissions to you and charge you a fee based upon the nature of the service we provide.

We will provide you with specific information about the basis and amount you will be charged before or at the time we arrange your insurance.

Once a contract of insurance has been requested by you and the cover placed by us all fees or commission for arranging the insurance are due and payable to us. If you make payment directly to an insurer or to another broker for cover placed by us all fees and/or commission for arranging the insurance are due and payable to us.

Our charges include GST. Some of our charges may be tax deductible.

If we hold your money in trust pending payment to the insurer, we also receive any interest earned.

In addition, some insurers and premium funders, and some banks and debtor funders, with whom we arrange a large amount of business pay us a commission based on the volume of profitability of the business we place with them. These payments do not increase the amount you are required to pay for your insurance.

From time to time we may also receive gifts and promotional items from some insurers and premium funders. These items do not increase the amount you are required to pay for your insurance.

### **How are our Advisers/Account Executives are Paid**

Our advisers/account executives are usually paid in the following ways – salary, percentage of commission or a bonus or incentives which are based on a number of factors including achievement of company goals.

If a person has referred you to us, we may pay them a part of any fees or commission received. This will not increase the amount you pay us.

## TERMS OF PAYMENT

### Invoices

We will invoice you for the premium, statutory charges (eg stamp duty, fire services levy, etc) and any fees we charge for arranging your insurances. You must pay us within 30 days of the date of the invoice, unless otherwise specified in writing or, in the case of a renewal, before the expiry date of the contract of insurance.

If you do not pay the premium on time, the insurer may cancel the contract of insurance and you will not be insured. The insurer may also charge a short term penalty premium for the time on risk.

### Premium Funding

Premium funding products enable you to pay your premiums by instalments. Although they do not usually require any security, premium funders do charge interest and an application fee.

We can arrange premium funding on your behalf if you require it. We may receive a commission based on a percentage of the premium from the premium funder for doing so. We will tell you the basis and amount of any such payment before or at the time the premium funding is arranged.

We also may receive a volume based financial incentive and/or referral fees from certain funders. We do or may receive a volume based financial incentive from Premium Funders or may receive a referral fee from Debtor Finance Companies.

### Finance Brokerage

InterRe Insurance Brokers Pty Ltd has a financial interest in InterRe Finance and Leasing Pty Ltd. As owners we may receive a share of the income received from InterRe Finance and Leasing Pty Ltd as well as a dividend from the company's performance. This income can be derived from referrals from our office or direct clients business with InterRe Finance and Leasing Pty Ltd.

### Cancellation

We cannot cancel a contract of insurance without written instructions from a person(s) who is authorised to represent each of the parties who are named as insureds in the contract of insurance. We cannot cancel any contract of insurance which is subject to the Marine Insurance Act 1909.

If a contract of insurance is cancelled before expiry of the period of insurance, we will refund the net premium we receive from your insurer. We will not refund our fees or commission for arranging the insurance.

## IMPORTANT INFORMATION

### Duty of Disclosure

In order to make an informed assessment of the risk and calculate the appropriate premium, your insurer needs information about the risk you are asking it to insure.

For this reason, before you enter into a contract of insurance, you have a duty under the Insurance Contracts Act 1984 to disclose to your insurer every matter that you know, or could reasonably be expected to know, is relevant to the insurer's decision whether to accept the risk and, if so, on what terms. The duty also applies when you renew, extend, vary or reinstate a contract of insurance.

You do not have to disclose anything that:

- Reduces the risk to be undertaken by the insurer;
- Is common knowledge;
- Your insurer knows, or in the ordinary course of its business, ought to know; or
- If the insurer has waived your obligation to disclose.

If you do not comply with your duty of disclosure, your insurer may be entitled to reduce its liability in respect of a claim or may cancel your contract of insurance. If the non-disclosure was fraudulent, the insurer may be able to avoid (or cancel) the contract of insurance from its beginning. This would have the effect that you were never insured.

One important matter to be disclosed is the history of losses suffered by the person seeking insurance or any closely associated person or entity. As you are responsible for checking that you have made complete disclosure, we suggest that you keep an up to date record of all such losses and claims.

If you have any questions about whether information needs to be disclosed, please contact us.

### Material Changes

You must also notify your insurer of any significant changes which occur during the period of insurance. If you do not, your insurances may be inadequate to fully cover you.

We can assist you to do this and to ensure that your contract of insurance is altered to reflect those changes.

### Cooling Off Period – Retail Insurance only

If you decide that you do not need a contract of retail insurance which has been arranged on your behalf, you have a minimum of 14 days from the earlier of the date you receive confirmation of the contract and the date it was arranged to change your mind. You must tell the insurer in writing that you wish to return the insurance contract and have the premium repaid.

If you do so, the insurance contract will be terminated from the time you notified the insurer and the premium will be returned. The insurer may retain its reasonable administration and transaction costs and a short term premium.

You cannot return the contract of insurance if it has already expired or if you have made a claim under it.

## Privacy

We are committed to protecting your privacy. We use the information you provide to advise about and assist with your insurance needs. We only provide your information to the insurance companies with whom you choose to deal (and their representatives). We do not trade, rent or sell your information.

You can check the information we hold about you at any time. For more information about our Privacy Policy, ask us for a copy or visit our website: [www.interre.com.au](http://www.interre.com.au)

## Sums Insured – Average and Co-Insurance

Some insurance contracts require you to bear a proportion of each loss or claim if the sum insured is inadequate to cover the amount of the loss. These provisions are called 'average' or 'co-insurance' clauses.

If you do not want to bear a proportion of any loss, when you arrange or renew your contract of insurance, you must ensure that the amount for which you insure is adequate to cover the full potential of any loss. If you insure on a new for old basis, the sum insured must be sufficient to cover the new replacement cost of the property.

## Interests of Other Parties

Some insurance contracts do not cover the interest in the insured property or risk of any one other than the person named in the contract. Common examples are where property is jointly owned or subject to finance but the contract only names one owner or does not name the financier.

Please tell us about everyone who has an interests in the property insured so that we can ensure that they are noted on the contract of insurance.

## Waiver of Rights

Some insurance contracts seek to limit or exclude claims where the insured person has limited their rights to recover a loss from the person who was responsible for it, eg by signing an agreement which disclaims or a limits the liability of the other party.

Please tell us about any contracts of this type which you have or propose to enter into.

## Standard Covers

The Regulations to the Insurance Contracts Act set out standard terms for the cover which is provided by motor vehicle, home buildings, home contents, sickness and accident, consumer credit and travel insurance (including a minimum amount of insurance).

If an insurer wants to alter these terms or offer less than the minimum amount of insurance they must clearly inform you in writing that they have done so. They can do this by providing you with a Product Disclosure Statement or a copy of the insurance contract.

## Unusual Terms

If an insurer wants to rely on a term in a contract of insurance which is not usually included in contracts that provide similar cover, they must clearly inform you in writing of that term. Again, they may do so by providing you with a copy of the insurance contract.

## "Claims Made" Covers

Some insurance policies operate on a so-called "claims made" basis. That means that they provide cover for claims made against the insured during the period for which they are insured, irrespective of when the circumstances giving rise to the claim occurred.

If your policy operates on a claims made basis the insurance company must explain that if during the period you are insured you notify it of facts or circumstances which may give rise to a claim against you, then any claim subsequently arises from those facts or circumstances is treated as being made during the period you were insured.

## COMPLAINTS AND DISPUTES

If you are not fully satisfied with our services, please contact our Customer Relations / Complaints Officer:

Contact: Mr Anthony Sullings  
Telephone: 07 3807 5505  
Facsimile: 07 3807 5905  
Email: [anthony@interre.com.au](mailto:anthony@interre.com.au)

We will acknowledge your complaint in writing and endeavour to resolve your problem within 20 days.

If you are still not satisfied, we subscribe to The Australian Financial Complaints Authority (AFCA) which handles complaints against brokers relating to a variety of small business and domestic processes. You can refer your complaint to the AFCA Consumer Relations Manager for who will conciliate with a view to seeking a solution that is acceptable to both parties.

The Australian Financial Complaints Authority (AFCA) contact details are as follows:

Address: GPO Box 3 MELBOURNE VIC 3001  
Phone: 1800931678  
Email: [info@afca.org.au](mailto:info@afca.org.au)

You can also find information about AFCA on their website: [www.afca.org.au](http://www.afca.org.au)

If the dispute remains unresolved after a further 20 days, it will be referred to the AFCA Referee whose decision is binding on us (but not on you).

Further information about the AFCA is available from our office.